

Existco Mobile Sales System

Need a sales system that works everywhere? Want the ability to make sales on the road? Do paper-based sales take too long to process? Existco's Mobile Sales system is a completely electronic mobile sales platform for both the showroom and on the road.

Existco's Mobile Sales system is the perfect solution for when your sales team is on the move. Whether it be sales from a showroom, sales from a warehouse or sales in the outback, our system has you covered.

Enjoy true freedom with the convenience of a mobile sales terminal. Don't be tethered with cables or restricted to Wi-Fi or mobile coverage areas. Our mobile sales system works without needing to be connected to home base. Sales are stored and uploaded once mobile or Wi-Fi coverage is detected.

Complex barcodes? No worries! Our mobile handsets feature 2D imaging barcode scanners capable of reading any regular 1D or 2D barcodes.

It's easy to update product and customer lists, too. Simply update the product and customer files on the server and all mobile handsets will detect the change when they next check for updates.

Worried about security? Don't be. All data sent on the web is encrypted with Secure Sockets Layer (SSL), the same technology your bank uses to protect you when you do online banking. In addition to this, downloading updates requires a temporal key that changes every 30 seconds. Now that's secure!

If you like our system so far, but need something extra? Existco has you covered. Our team of engineers will gladly customize a mobile sales system to suit your needs.

So contact us on (08) 9227 0088 today or visit our office for an obligation free demo.



Order Picking



Product Scanning



Finalise Sale



Wireless Connectivity



Mail/Web Server



Mobile Computer

Features

- ✓ Handles tens of thousands of products.
- ✓ Sleek yet rugged Mobile Computer handsets for field sales.
- ✓ Go anywhere – Make sales on the road.
- ✓ Automatic upload – Sales are uploaded when mobile coverage is detected.
- ✓ Price groups – have different price lists for different groups of customers.
- ✓ Completed sales automatically e-mailed to sales department for processing.
- ✓ Sales handsets receive customer and product updates over USB, Wi-Fi or GRPS.
- ✓ Ultra secure product/customer updates.
- ✓ Friendly and easy to use interface.
- ✓ 2D Imaging barcode scanner will scan both 1D and 2D barcodes.
- ✓ Data connection is not required to make sales.
- ✓ Work on multiple sales – put one sale on hold to start or resume another.

Benefits

- Users can quickly and easily create sales using the mobile computer. No more carrying lots of paper work.
- Provide 100% accuracy with barcode technology.
- Sales are instantly transmitted to the sales department for immediate processing.
- Invoices are generated in no time for processed Sales Orders
- Save time, money and effort.
- Lower operation cost with better accuracy.
- Professional image and service.

System Requirements

Operating System supported: Windows 2000, XP, Vista and Windows 7.

Disk Space : Min 160MB (Requires .Net 2.0 or 3.5 Framework)

CPU / Memory : Operating System Minimum Requirements

How It Works

Existco Mobile Sales is a simple yet powerful tool.

Customer and product information is downloaded securely from your sales server and stored on the mobile sales handset.

Sales are started from the handset, specifying the customer, sale type and rep code.

Products are either scanned with the built-in scanner or selected manually from the handset.

Price may be adjusted and a quantity entered. Any sale item may be revised at any time.

Completed sales are marked as finalized on the handset and are automatically sent via e-mail to the sales department for processing.

The sales department receives a CSV file that may be uploaded into a sales processing software package, printed out to be processed manually or loaded into Excel for manipulation.

That's it. Existco's Mobile Sales system takes the headache out of entering sales.

Why Existco

Existco is a reputable Solution provider with Alliances with the major Brand Names such as Zebra, Intermec, Datalogic, Motorola, Brady and many more.

Existco is also a Microsoft Certified Partners and GS1 Alliance Partner.

Enjoy the professional service and full turnkey solutions at Existco.